

October 2025

DEALS & DISCOUNTS FOR ALL TYPES OF LIBRARIES



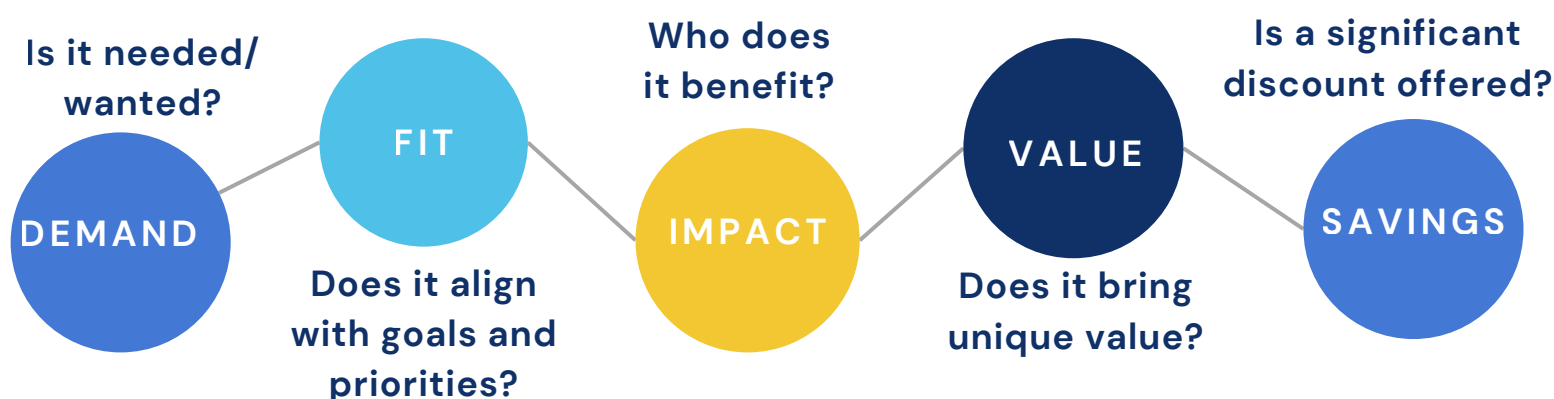
RAILS PHILOSOPHY

- Vendor partnerships
- Transparency, logical pricing structure, mass appeal
- Quality resources

RAILS Advantages

- Big picture view
- Economies of scale - ability to leverage deals
- RAILS staff support - data, technical, communications
- Member support - Feedback, suggestions

FACTORS TO CONSIDER



Budget Implications

- Helps stretch library dollars & offset budget strains
- Billing and oversight

Challenges

- Large & diverse membership
- Complex pricing structures
- High potential / high stakes
- Many potential resources

How can RAILS libraries help?

- Participate!
- Share your suggestions and comments

Don't Be a Stranger!

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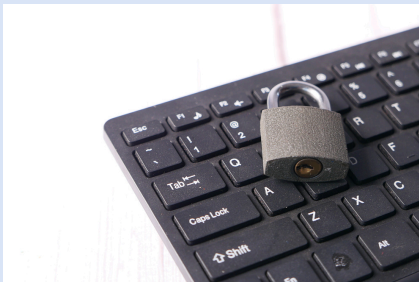


CURRENT / NEW DEALS

- Currently over 50 opt-in deals
- Discounted resources for all library types
- Negotiate for new resources and restructure established pricing to reflect library needs and trends
- Direct discounts for catalog resources such as Quill, The Library Store

What's new?

- Visit railslibraries.org/deals to view current deals
 - Pricing, webinars, demos, trial links
- Check weekly *RAILS E-News* and L2 calendar



E-RESOURCES ISSUES & SUPPORT

- RAILS pulse page highlights issues surrounding e-resources access in libraries: <https://railslibraries.org/eresource-access>
- ELSUM networking group and email list
- Info for Vendors: <https://railslibraries.org/deals/vendor-info>

RAILS E-Resource Projects

- Vendor Privacy Policy Project Page
 - Links to privacy policies for third-party vendors who provide e-resources to public libraries
- Voluntary Product Accessibility Template (VPAT) Page
 - Helps libraries understand web accessibility, how to vet e-resources and contains links to VPATs



LINKS

- railslibraries.org/deals
- railslibraries.org/eresource-access
- railslibraries.org/deals/vendor-info
- railslibraries.org/econtent/privacy
- railslibraries.org/econtent/vpat

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