

September 16, 2021

- TO: RAILS BOARD OF DIRECTORS
- FROM: JIM KREGOR
- SUBJECT: RAILS FINANCIAL REPORT AUGUST 2021

Please find attached the RAILS Financial Reports for the month of August 2021, the second month of FY2022. The attached statements include the individual fund Balance Sheets for RAILS' Governmental (General, Special Revenue and Capital Projects) Funds and the Statement of Revenue and Expenditure reports for RAILS' General Funds, plus separate reports for Delivery operations and LLSAP support. We have not budgeted for any Special Revenue Fund activity, which accounts for grant programs, as no new grant programs have been awarded or operational. Three grant programs were active during FY2021. In addition, reports showing the details of RAILS' cash and investments and monthly expenditures are included.

### <u>Summary</u>

Through August, revenues were \$1,498,161 below budget as we received no Area and Per Capita Grant (APC) payments. We budget these payments evenly, but we receive them intermittently throughout the year. The Illinois State Library has notified RAILS that the General Revenue and the first two Live & Learn payments totaling \$3.8 million will soon be initiated. Expenditures through August were \$88,935 below budget.

The August 31, 2021 unassigned General Fund (\$19.3 million) cash and investment balances would fund an estimated 20.1 months of operations.

### FY2021 Revenues and Expenditures

General Fund revenues through August of \$1,271,999 were \$1,498,161 below budget due mainly to receiving no Area and Per Capita payments (\$1,664,256). The monthly budget allocation of these payments is \$832,128. This variance will fluctuate throughout the year as we receive payments intermittently. The Illinois State Library is in the process of initiating a first series of payments. In FY2021, we received all FY2021 payments by May of 2021.

Fees for Services and Materials through August of \$476,842 were \$113,686 above budget, primarily from e-Read billings that have already nearly reached the annual budget amount. We budgeted a slightly longer billing period.



Reimbursement revenues through August were \$56,839 above budget. The entire fiscal year's EBSCO billing primarily occurs in July, and revenues for this product through August were \$42,487 above budget. These revenues reimburse RAILS for the costs of these products and do not add to RAILS' fund balance.

Investment Income of \$2,243 through August was \$2,555 below budget as interest rates remained well below the 0.14% rate budgeted. August month end interest rates were 0.020% and 0.070% for the Illinois Funds and Hinsdale Bank Money Market accounts, respectively, and have remained unchanged since June, following eight straight declines in month end interest rates.

General Fund expenditures of \$2,421,163 through August were \$88,935 below budget due to lower Contractual Services expenditures (\$126,622) plus lower expenditures in nearly all major cost categories, partially offset by increased Supplies, Postage and Printing expenditures (\$110,269) as RAILS during August completed the laptop computer (\$125,000) purchases previously scheduled and budgeted for in fiscal year 2021. Contractual Services expenditures were below budget due to a lag in delivery related billings and not yet awarding any catalog membership grants.

For the month of August, RAILS had two new hires (Ben Phillips, Driver/Floater – Bolingbrook) and Debbie Baaske, Part Time Member Engagement Manager – Communications) and one termination (Michael Branchfield, Part-Time Driver - East Peoria). (Terminations refer to all persons leaving RAILS employment for any reason, including resignations and retirements).

Delivery department expenditures of \$444,666 through August were \$80,703 below budget primarily from lower Contractual Services (\$49,695) expenditures, due to a normal lag in paying contractual billings and lower expense in all other cost categories. Delivery department expenditures through August were 18.4% of total General Fund expenditures. This percentage will gradually increase to the 29% level budgeted for the year.

LLSAP support expenditures of 463,487 through August were \$4,792 below budget. LLSAP support expenditures were 19.1% of total General Fund expenditures. RAILS made its quarterly LLSAP support payments in July.

# RAILS - Reaching Across Illinois Library System Cash Position of the General Fund Projected as of August 31, 2021

		<u>8/31/2021</u>		
Total Cash and Investments - All Funds		\$	21,700,000	
Less: Cash & Cash Equivalents - Special Revenue Fund		\$	-	
Cash & Cash Equivalents - Capital Project Fund		\$	(2,400,000)	
Unassigned Cash and Investments - General Fund	(A)	\$	19,300,000	
Projected FY2022 Budget average monthly expenditures (not including reimbursable expenses) - General Fund	(B)	\$	960,000	
Projected number of months of General Fund Expenditures - (A) divided by (B)			20.1	
Therefore, RAILS' General Fund can continue to operate on its current cash and investments position through approximately April 2023.				

SIGNIFICANT ASSUMPTIONS:

1. Assumes no further receipts of Area per Capita Grant funds.

2. Assumes no extraordinary expenditures not currently reflected or anticipated based on current budget and operations.

\$

2,243.23

# RAILS - Reaching Across Illinois Library System Cash, Cash Equivalants & Investments August 31, 2021

FINACNAL INSTITUTION Account Name	ACCOUNT PURPOSE Type	Balance	Current Matur APY Date		Fiscal Y-T-D Income	
<u>The Illinois Funds</u> Reaching Across Illinois Library System	RAILS Operations Checking Account Money Market Account	\$ 3,868,965.50	0.020%	Demand	\$	132.17
<u>Hinsdale Bank &amp; Trust</u> <u>Reaching Across Illinois Library System</u> <u>PMA Financial Network</u>	Hinsdale Bank & Trust Checking Account	\$ 327,907.46	0.000%	Demand		N/A
Reaching Across Illinois Library System U.S. Treasury E-Bonds Reaching Across Illinois Library System	PMA Financial Network IPrime Investment Pool	\$ 1,142.09	0.021%	Demand	\$	-
	Donation - P. Sworski U.S. Treasury E-Bonds	\$ 24,883.20	0.000%	5/31/2021	\$	-
Hinsdale Bank & Trust Reaching Across Illinois Library System	Hinsdale Bank & Trust Money Market Account	\$ 17,494,073.60	0.070%	Demand	\$	2,111.06

Total Cash and Investments / Weighted Average Annual Interest Rate\$ 21,716,971.850.060%

### RAILS

## Statement of Net Assets General Fund As of 8/31/2021

	Balance End of Month
Assets	
Cash & Cash Equivalents	19,275,054.63
Investments	24,883.20
Due from Other Funds	69,390.88
Accounts Receivables	255,032.34
Prepaid Expenses	172,124.37
Other Assets	24,702.83
Total Assets	19,821,188.25
Liabilities	
Accrued Liabilities	8,507.09
Other Liabilities	·
Funds Held for Consortium	416,720.52
Other	2,423.16
Total Other Liabilities	419,143.68
Total Liabilities	427,650.77
Fund Balances	
Beginning Fund Balance	20,542,701.49
Current YTD Net Income	(1,149,164.01)
Total Fund Balances	19,393,537.48
Total Liabilities and Fund Balances	19,821,188.25

## RAILS

### Statement of Net Assets Special Revenue Fund As of 8/31/2021

	Balance End of Month
Assets	
Cash & Cash Equivalents	0.00
Grants Receivables	69,390.88
Prepaid Expenses	0.00
Total Assets	69,390.88
Liabilities	
Accounts Payable	0.00
Accrued Liabilities	0.00
Due Other Funds	69,390.88
Total Liabilities	69,390.88
Fund Balances	
Beginning Fund Balance	0.00
Current YTD Net Income	0.00
Total Fund Balances	0.00
Total Liabilities and Fund Balances	69,390.88

## RAILS

Statement of Net Assets
Capital Projects Fund
As of 8/31/2021

	Balance End of Month
Assets	
Cash & Cash Equivalents	2,417,034.02
Total Cash & Cash Equivalents	2,417,034.02
Total Assets	2,417,034.02
Fund Balances	
Beginning Fund Balance	2,417,034.02
Total Fund Balances	2,417,034.02
Total Liabilities and Fund Balances	2,417,034.02

#### **RAILS** Statement of Revenues and Expenditures 10 - General Fund From 8/1/2021 Through 8/31/2021

Percent Total Current Period YTD Budget -YTD Budget Total Budget -Budget Remaining -Actual YTD Actual Original Variance - Original Original Original REVENUES State Grants Area and Per Capita 0.00 0.00 1,664,256.00 (1,664,256.00)9,985,530.00 (100.00)%**Total State Grants** 0.00 0.00 1,664,256.00 (1,664,256.00)9,985,530.00 (100.00)% Fees for Services and Materials Fees for Services and Materials 206,116.58 476,842.07 363,156.00 113,686.07 978,534.00 (51.27)% Total Fees for Services and Materials 206,116.58 476,842.07 363,156.00 113,686.07 978,534.00 (51.27)% Reimbursments Reimbursements 109,756.25 792,688.50 735,850.00 56,838.50 1,306,850.00 (39.34)% E-Rate Reimbursements 0.00 0.00 0.00 0.00 (100.00)%11,800.00 Total Reimbursments 109,756.25 792,688.50 735,850.00 56,838,50 1.318.650.00 (39.89)% Investment Income Investment Income 1,140,47 2,243.23 4,798.00 (2,554.77)28,787.00 (92.21)% Total Investment Income 1,140,47 2,243.23 4,798.00 (2,554.77)28,787.00 (92.21)% Other Revenue Rental Income 0.00 0.00 500.00 (500.00)500.00 (100.00)% Other Revenue 125.00 225.00 1,600.00 (1,375.00)9,500.00 (97.63)% **Total Other Revenue** 125.00 225.00 2,100.00 (1,875.00)10,000.00 (97.75)% Total REVENUES 317,138.30 1,271,998.80 2,770,160.00 (1,498,161.20)12,321,501.00 (89.68)% **EXPENDITURES** Personnel Library Professionals 109,227.98 173,067.22 172,101.00 (966.22) 1,403,704.00 87.67% Other Professionals 122,182.12 191,725.49 192,341.00 615.51 1,568,791.00 87.78% 87.94% Support Services 131,046.08 204,230.62 207,542.00 3,311.38 1,692,758.00 Social Security Taxes 26,347,48 41.316.46 43,828.00 2,511.54 357,476.00 88.44% 97.33% Unemployment Insurance 311.40 496.19 208.00 (288.19)18,564.00 Workers' Compensation 6,532.97 10,321.81 12,071.00 1,749.19 98,456.00 89.52% **Retirement Benefits** 3,875.36 6,067.03 6,128.00 60.97 49,982.00 87.86% Health, Dental and Life Insurance 50,453.68 99,257.75 102,052.00 2,794.25 612,302.00 83.79% 96.23% Other Fringe Benefits 337.85 659.15 2,916.00 2,256.85 17,500.00 Temporary Help 2,766.45 3,406.65 80.53% 2,916.00 (490.65)17,500.00 Recruiting 216.06 358.12 1,666.00 1,307.88 10,000.00 96.42% **Total Personnel** 453,297.43 730,906.49 743,769.00 12,862.51 87.50% 5,847,033.00 Library Materials Print Materials 95.50 11,345.50 858.00 (120.30)% (10, 487.50)5,150.00 E-Resources 127,679.40 810,701.65 50.75% 792,350.00 (18, 351.65)1,646,050.00 127,774.90 50.22% **Total Library Materials** 822,047.15 793,208.00 (28, 839.15)1,651,200.00 Buildings and Grounds Rent/Lease 24,840.13 60,716.59 58,871.00 235,514.00 74.22% (1,845.59)6,116.68 92.80% Utilities 5,570.09 14,160.00 8,043.32 84,960.00 2,208.00 4,526.00 110.00 83.74% **Property Insurance** 4,416.00 27,165.00

#### **RAILS** Statement of Revenues and Expenditures 10 - General Fund From 8/1/2021 Through 8/31/2021

Percent Total Current Period YTD Budget -YTD Budget Total Budget -Budget Remaining -Actual YTD Actual Original Variance - Original Original Original Repairs and Maintenance - Bldg 936.37 1.311.10 11,292.00 9.980.90 67.760.00 98.07% Custodial/Janitorial Service and Supplies 3,168.51 6,641.51 9,725.00 3,083.49 58,332.00 88.61% Other Buildings and Grounds 6,694.57 10,490.21 6,486.00 (4,004.21)38,900.00 73.03% Total Buildings and Grounds 43,417.67 89,692.09 105,060.00 15,367.91 512,631.00 82.50% Vehicles Expenses Fuel 24,134.40 24,134.40 23,795.00 (339.40)283,800.00 91.50% Repairs and Maintenance - Vehicle 11,181.57 14,246.76 20,480.00 6,233.24 122,800.00 88.40% Vehicle Insurance 9,484.00 18,968.00 19,450.00 482.00 116,673.00 83.74% Other Vehicle Expenses 500.00 500.00 1,143.00 643.00 6,850.00 92.70% **Total Vehicles Expenses** 45,299.97 57,849.16 64,868.00 7.018.84 530,123.00 89.09% In-State Travel 1.049.49 1.049.49 1,803.00 753.51 14,802.00 92.91% Out-of-State Travel 0.00 0.00 1.714.00 47,975.00 100.00% 1.714.00 Continuing Education Registrations and Meeting, Other Fees 1,234.13 1,483,13 5,793.00 4,309.87 47,787.00 96.90% Conferences and Continuing Education Meetings 400.00 1,750.00 18,418.00 16,668.00 110,500.00 98.42% Total Continuing Education 1,634.13 3,233.13 24,211.00 20,977.87 158,287.00 97.96% Public Relations 0.00 0.00 2,682.00 2,682.00 16,100.00 100.00% Commercial Insurance Liability Insurance 7,963.00 10,442.00 6,250.00 (4, 192.00)37,483.00 72.14% **Total Commercial Insurance** 7,963.00 10,442.00 6,250.00 (4, 192.00)37,483.00 72.14% Supplies, Postage and Printing Computers, Software and Supplies 131,751.75 131,848.33 15,850.00 (115, 998.33)(38.64)% 95,100.00 General Office Supplies and Equipment 10,366.48 11,684.80 6,439.00 39,020.00 70.05% (5,245.80)87.33% Postage 1.094.77 1,116.77 1,468.00 351.23 8,815.00 Library Supplies 0.00 0.00 34.00 34.00 200.00 100.00% **Delivery Supplies** 0.00 0.00 10,570.00 10,570.00 63,400.00 100.00% Other Supplies 0.00 0.00 20.00 20.00 120.00 100.00% (110,268.90) Total Supplies, Postage and Printing 143,213.00 144,649.90 34,381.00 206,655.00 30.00% Telephone and Telecommunications 8,102.95 11,247.31 23,136.00 11,888.69 138,800.00 91.90% Equipment Rental, Repair and Maintenance 926.45 87.42% Equipment Rental 1,826.20 2,423.00 596.80 14,520.00 Equipment Repair and Maintenance Agreements 9,405.07 13,798.73 24,862.00 149,170.00 90.75% 11,063.27 Total Equipment Rental, Repair and Maintenance 10,331.52 11,660.07 90.45% 15,624.93 27,285.00 163,690.00 **Professional Services** 8,574.50 8,574.50 6,750.00 (1,824.50)78.83% Legal 40,500.00 0.00 0.00 0.00 0.00 22,000.00 100.00% Accounting Consulting 15,698.75 22,198.75 48,011.00 233,000.00 90.47% 25,812.25 Payroll Service Fees 2,542.46 503.22 85.35% 5,096.78 5,600.00 34,800.00 **Total Professional Services** 89.14% 26,815.71 35,870.03 60,361.00 24,490.97 330,300.00 Contractual Services Information Service Costs 1,342.08 73.33% 7,101.55 4,436.00 (2,665.55)26,625.00

#### **RAILS** Statement of Revenues and Expenditures 10 - General Fund From 8/1/2021 Through 8/31/2021

Percent Total Current Period YTD Budget -YTD Budget Total Budget -Budget Remaining -Actual YTD Actual Original Variance - Original Original Original 347,813.00 78.73% Contract Agreements w/ Systems, Member Libraries (907.00) 388,595.00 40,782.00 1,635,130.00 **Outside Printing Services** 0.00 100.00 100.00% 0.00 100.00 600.00 Other Contractual Services 56,492.99 136,765.73 225,171.00 88,405.27 1,465,839.00 90.67% 491,680.28 **Total Contractual Services** 56,928.07 618,302.00 126,621.72 3,128,194.00 84.28% Professional Association Membership Dues 2,450.00 3,918.00 1,719.00 (2, 199.00)10,295.00 61.94% 2,952.85 (1,603.85) 8,100.00 Miscellaneous 2,309.88 1,349.00 63.55% Total EXPENDITURES 930,587.72 2,421,162.81 2,510,098.00 88,935.19 12,801,668.00 81.09% (613,449.42) EXCESS(DEFICIENCY) OF REVENUE OVER EXPENDITURES (1, 149, 164.01)260,062.00 (1,409,226.01) (480,167.00) 139.33%

#### **RAILS** Statement of Revenues and Expenditures 70 - Delivery From 8/1/2021 Through 8/31/2021

Percent Total Current Period YTD Budget -YTD Budget Total Budget -Budget Remaining -Actual YTD Actual Original Variance - Original Original Original REVENUES Fees for Services and Materials Fees for Services and Materials 44,571.08 89,563.32 89,984.00 (420.68) 535,566.00 (83.28)% Total Fees for Services and Materials 44,571.08 89,563.32 89,984.00 (420.68) 535,566.00 (83.28)% Total REVENUES 44,571.08 89,563.32 89,984.00 (420.68) 535,566.00 (83.28)% **EXPENDITURES** Personnel Other Professionals 26,103.83 41.723.79 41.049.00 (674.79)314,906.00 86.75% Support Services 91,109.10 142,247.38 145,309.00 3,061.62 1,158,198.00 87.72% Social Security Taxes 8,436.86 13,209.00 14,255.00 1,046.00 112,690.00 88.28% Unemployment Insurance 311.40 482.08 205.00 (277.08)5,664.00 91.49% Workers' Compensation 6,219,22 9,826.79 11,591.00 1,764.21 97,730.00 89.94% **Retirement Benefits** 1.241.87 1,942,79 1,993.00 50.21 14,757.00 86.83% Health, Dental and Life Insurance 20,248.63 41,166.65 44,800.00 3,633.35 300,876.00 86.32% Temporary Help 2,766.45 3,406.65 2,916.00 (490.65)16,000.00 78.71% Total Personnel 156,437.36 254,005.13 262,118.00 8,112.87 2,020,821.00 87.43% Buildings and Grounds Rent/Lease 14,316.48 36,903.38 36,319.00 (584.38)143,500.00 74.28% Utilities 404.56 775.81 1,116.00 340.19 6,700.00 88.42% **Property Insurance** 162.00 324.00 332.00 8.00 1,340.00 75.82% Repairs and Maintenance - Bldg 54.72 109.44 1,460.00 1,350.56 2,000.00 94.53% Custodial/Janitorial Service and Supplies 0.00 0.00 903.00 903.00 5,000.00 100.00% Other Buildings and Grounds 61.93 106.49 266.00 159.51 1,500.00 92.90% 14,999.69 Total Buildings and Grounds 38,219.12 40,396.00 2,176.88 160,040.00 76.12% Vehicles Expenses 90.07% Fuel 24,105.15 24,105.15 23,615.00 (490.15)242,760.00 87.11% Repairs and Maintenance - Vehicle 11,181.57 14,246.76 19,784.00 5,537.24 110,500.00 Vehicle Insurance 7,835.00 15,670.00 16,076.00 406.00 76,890.00 79.62% 500.00 93.10% Other Vehicle Expenses 500.00 1,059.00 559.00 7,250.00 **Total Vehicles Expenses** 43,621.72 54,521.91 60,534.00 6,012.09 437,400.00 87.53% In-State Travel 26.36 26.36 3,505.00 99.25% 0.00 (26.36)Continuing Education Registrations and Meeting, Other Fees 0.00 0.00 175.00 175.00 800.00 100.00% Total Continuing Education 175.00 175.00 0.00 0.00 800.00 100.00% **Commercial Insurance** 221.00 442.00 452.00 10.00 1,685.00 73.77% Liability Insurance 221.00 442.00 452.00 10.00 1,685.00 73.77% **Total Commercial Insurance** Supplies, Postage and Printing General Office Supplies and Equipment 0.00 0.00 101.00 101.00 900.00 100.00% Postage 0.00 0.00 124.00 124.00 5,650.00 100.00% 0.00 0.00 10,570.00 10,570.00 63,700.00 100.00% **Delivery Supplies** 

#### **RAILS** Statement of Revenues and Expenditures 70 - Delivery From 8/1/2021 Through 8/31/2021

	Current Period Actual	YTD Actual	YTD Budget - Original	YTD Budget Variance - Original	Total Budget - Original	Percent Total Budget Remaining - Original
Total Supplies, Postage and Printing	0.00	0.00	10,795.00	10,795.00	70,250.00	100.00%
Telephone and Telecommunications	1,621.01	1,621.01	3,386.00	1,764.99	18,695.00	91.33%
Equipment Rental, Repair and Maintenance						
Equipment Rental	96.34	196.03	269.00	72.97	1,530.00	87.19%
Equipment Repair and Maintenance Agreements	0.00	0.00	0.00	0.00	250.00	100.00%
Total Equipment Rental, Repair and Maintenance	96.34	196.03	269.00	72.97	1,780.00	88.99%
Professional Services						
Legal	0.00	0.00	84.00	84.00	500.00	100.00%
Consulting	0.00	0.00	3,334.00	3,334.00	20,000.00	100.00%
Total Professional Services	0.00	0.00	3,418.00	3,418.00	20,500.00	100.00%
Contractual Services						
Other Contractual Services	72,427.74	94,003.40	143,698.00	49,694.60	970,000.00	90.31%
Total Contractual Services	72,427.74	94,003.40	143,698.00	49,694.60	970,000.00	90.31%
Professional Association Membership Dues	0.00	0.00	46.00	46.00	275.00	100.00%
Miscellaneous	1,631.32	1,631.32	82.00	(1,549.32)	650.00	(150.97)%
Total EXPENDITURES	291,082.54	444,666.28	525,369.00	80,702.72	3,706,401.00	88.00%
EXCESS(DEFICIENCY) OF REVENUE OVER EXPENDITURES	(246,511.46)	(355,102.96)	(435,385.00)	80,282.04	(3,170,835.00)	(88.80)%

#### RAILS Statement of Revenues and Expenditures LLSAP Sub-Fund From 8/1/2021 Through 8/31/2021

Percent Total Current Period YTD Budget -YTD Budget Total Budget -Budget Remaining -Actual YTD Actual Original Variance - Original Original Original REVENUES Fees for Services and Materials Fees for Services and Materials 0.00 0.00 10,722.00 (10,722.00)42,890.00 (100.00)% Total Fees for Services and Materials 0.00 0.00 10,722.00 (10,722.00)42,890.00 (100.00)% Total REVENUES 0.00 0.00 10,722.00 (10,722.00)42,890.00 (100.00)% **EXPENDITURES** Personnel Library Professionals 23,628,24 37,868.82 37,285.00 (583.82)304,107.00 87.55% Other Professionals 22,460.16 34,236.72 35,354.00 1,117.28 288,358.00 88.13% Support Services 10,756.59 16,914,97 16,915.00 0.03 137,963.00 87.74% Social Security Taxes 4,122,12 6,453,10 6,851.00 397.90 55,878.00 88.45% Unemployment Insurance 0.00 0.00 0.00 0.00 2,448.00 100.00% Workers' Compensation 56.85 89.01 94.00 4.99 771.00 88.46% **Retirement Benefits** 613.93 961.44 968.00 6.56 7,889.00 87.81% Health, Dental and Life Insurance 8,549.56 17,099.12 17,100.00 0.88 102,596.00 83.33% Total Personnel 70,187.45 113,623.18 114,567.00 943.82 900,010.00 87.38% Vehicles Expenses Fuel 0.00 0.00 85.00 85.00 500.00 100.00% Repairs and Maintenance - Vehicle 0.00 0.00 66.00 66.00 400.00 100.00% Vehicle Insurance 412.00 824.00 834.00 10.00 5,000.00 83.52% **Total Vehicles Expenses** 412.00 824.00 985.00 161.00 5,900.00 86.03% In-State Travel 0.00 0.00 206.00 206.00 1,240.00 100.00% Continuing Education 0.00 0.00 0.00 0.00 Registrations and Meeting, Other Fees 3,100.00 100.00% Total Continuing Education 0.00 0.00 0.00 0.00 3,100.00 100.00% Supplies, Postage and Printing General Office Supplies and Equipment 0.00 0.00 142.00 142.00 850.00 100.00% Postage 0.00 0.00 34.00 34.00 200.00 100.00% Total Supplies, Postage and Printing 0.00 0.00 176.00 176.00 1,050.00 100.00% Telephone and Telecommunications 819.42 819.42 3,826.00 3,006.58 22,960.00 96.43% Contractual Services Information Service Costs 0.00 0.00 200.00 200.00 1,200.00 100.00% Contract Agreements w/ Systems, Member Libraries 0.00 348,220.00 348,219.00 (1.00)1,392,880.00 75.00% **Total Contractual Services** 0.00 348,419.00 199.00 75.02% 348,220.00 1,394,080.00 Miscellaneous 0.00 0.00 100.00 100.00 100.00% 600.00 Total EXPENDITURES 71,418.87 463,486.60 468,279.00 4,792.40 2,328,940.00 80.10% EXCESS(DEFICIENCY) OF REVENUE OVER EXPENDITURES (71, 418.87)(463, 486.60)(457, 557.00)(5,929.60)(2,286,050.00)(79.73)%