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20 October 2017

## TO: RAILS Board of Directors

## FROM: Dee Brennan

## SUBJECT: Revised Compensation Schedule

The Management Association has provided us with information about revising our salary schedule annually to keep it current and competitive. We did not revise it in FY 16 or FY 17 as we should have, so we are applying the increases to the schedule this year, retroactive to July 1, 2017.

The scale should have been increased 2.0\% for 2016 and then an additional $1.95 \%$ for 2017. I believe that we can make these annual adjustments for 5 years, and then we have to update the benchmarking project for all positions.

The financial impact of this revision is approximately $\$ 10,000$. It provides modest increases for delivery drivers and sorters who have been at the minimum salary in Grade 1. It also provides modest increases for individuals who have been "maxxed out" at the top of their grades.

Both the current schedule and the revised schedule are in the packet. I ask the Board's approval of this revision.

| Grade | FLSA | Position Title | Minimum | Midpoint | Maximum |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 14 | E | Associate Executive Director | \$107,429 | \$134,286 | \$161,143 |
|  |  |  | \$55.09 | \$68.86 | \$82.64 |
| 13 |  | Hold for restructuring | \$95,893 | \$119,867 | \$143,841 |
|  |  |  | \$49.18 | \$61.47 | \$73.76 |
| 12 |  | Hold for future restructuring | \$85,598 | \$106,996 | \$128,396 |
|  |  |  | \$43.89 | \$54.87 | \$65.85 |
| 11 | E | Director, Finance and Human Resources | \$76,407 | \$95,508 | \$114,609 |
|  | E | Director, Technology Services | \$39.18 | \$48.98 | \$58.77 |
| 10 | E | Director, Communication Services | \$68,202 | \$85,253 | \$102,303 |
|  | E | Director, Consulting and Continuing Education | \$34.97 | \$43.72 | \$52.46 |
|  | E | Director, Delivery and Facility Services |  |  |  |
|  | E | Director, Human Resources |  |  |  |
|  | E | Director, Member Development and Resource Sharing |  |  |  |
|  | E | Director, Talking Book Services |  |  |  |
|  | E | Information Technology Manager |  |  |  |
|  | E | LLSAP Services Manager |  |  |  |
|  |  |  |  |  |  |
| 9 | E | Application and Web Developer | \$60,879 | \$76,099 | \$91,319 |
|  | E | Member Engagement Manager | \$31.22 | \$39.03 | \$46.83 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 8 | E | Member Services Supervisor - LLSAP | \$54,343 | \$67,928 | \$81,514 |
|  | E | Member Services Coordinator - LLSAP | \$27.87 | \$34.84 | \$41.80 |
|  | E | Network Administrator - IT |  |  |  |
|  | E | System Administrator - IT |  |  |  |
|  | E | System Coordinator - LLSAP |  |  |  |
|  | E | System Supervisor - LLSAP |  |  |  |
|  |  |  |  |  |  |
| 7 | E | Cataloging and Database Supervisor - LLSAP | \$48,508 | \$60,634 | \$72,761 |
|  | E | Consulting and Continuing Education Specialist | \$24.87 | \$31.09 | \$37.31 |
|  | E | Delivery Services Manager |  |  |  |
|  | E | Digitization Training Coordinator |  |  |  |
|  | E | E-Book Trainer/Coordinator |  |  |  |
|  | E | Resource Sharing Specialist |  |  |  |
|  | E | Support Coordinator - LLSAP |  |  |  |
|  | NE | Executive Assistant |  |  |  |
|  |  |  |  |  |  |
| 6 | E | Communications Specialist | \$43,299 | \$54,124 | \$64,948 |
|  | E | Staff Accountant | \$22.20 | \$27.75 | \$33.31 |
|  | E | Human Resources Generalist |  |  |  |
|  |  |  |  |  |  |
| 5 | E | Cataloging and Database Coordinator - LLSAP | \$38,650 | \$48,312 | \$57,975 |
|  | NE | Outreach Associate | \$19.82 | \$24.78 | \$29.73 |
|  |  |  |  |  |  |
| 4 | NE | Accounting Specialist | \$34,499 | \$43,125 | \$51,750 |
|  | NE | Administrative Assistant | \$17.69 | \$22.12 | \$26.54 |
|  | NE | Delivery/Facility Associate |  |  |  |
|  | NE | Human Resources Coordinator |  |  |  |
|  | NE | Reader Advisor |  |  |  |
|  | NE | Senior Member Services Specialist - LLSAP |  |  |  |
|  | NE | Senior Support Specialist - IT |  |  |  |
|  | NE | Senior System Specialist - LLSAP |  |  |  |
|  |  |  |  |  |  |
| 3 | NE | Senior Cataloging \& Database Specialist - LLSAP | \$30,795 | \$38,495 | \$46,193 |
|  |  |  | \$15.80 | \$19.74 | \$23.69 |
|  |  |  |  |  |  |
| 2 | NE | Cataloging \& Database Specialist - LLSAP | \$27,488 | \$34,361 | \$41,234 |
|  | NE | Member Services Specialist - LLSAP | \$14.10 | \$17.63 | \$21.14 |
|  |  |  |  |  |  |
| 1 | NE | Clerical Assistant | \$24,537 | \$30,672 | \$36,806 |
|  | NE | Driver | \$12.58 | \$15.73 | \$18.87 |
|  | NE | Sorter |  |  |  |

Pay Grade Assignments

| Grade | FLSA | Position Title | Minimum | Midpoint | Maximum |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 14 | E | Associate Executive Director | \$103,308 | \$129,135 | \$154,962 |
|  |  |  | \$52.98 | \$66.22 | \$79.47 |
| 13 |  | Hold for restructuring | \$92,215 | \$115,269 | \$138,323 |
|  |  |  | \$47.29 | \$59.11 | \$70.93 |
| 12 |  | Hold for future restructuring | \$82,314 | \$102,892 | \$123,471 |
|  |  |  | \$42.21 | \$52.77 | \$63.32 |
| 11 | E | Director, Finance | \$73,476 | \$91,844 | \$110,213 |
|  | E | Director, Technology Services | \$37.68 | \$47.10 | \$56.52 |
| 10 | E | Director, Communication Services | \$65,586 | \$81,983 | \$98,379 |
|  | E | Director, Consulting and Continuing Education | \$33.63 | \$42.04 | \$50.45 |
|  | E | Director, Delivery and Facility Services |  |  |  |
|  | E | Director, Human Resources |  |  |  |
|  | E | Director, Member Development and Resource Sharing |  |  |  |
|  | E | Director, Talking Book Services |  |  |  |
|  | E | Information Technology Manager |  |  |  |
|  | E | LLSAP Services Manager |  |  |  |
|  |  |  |  |  |  |
| 9 | E | Application and Web Developer | \$58,544 | \$73,180 | \$87,816 |
|  | E | Member Engagement Manager | \$30.02 | \$37.53 | \$45.03 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 8 | E | Member Services Supervisor - LLSAP | \$52,258 | \$65,322 | \$78,387 |
|  | E | Member Services Coordinator - LLSAP | \$26.80 | \$33.50 | \$40.20 |
|  | E | Network Administrator - IT |  |  |  |
|  | E | System Administrator - IT |  |  |  |
|  | E | System Coordinator - LLSAP |  |  |  |
|  | E | System Supervisor - LLSAP |  |  |  |
|  |  |  |  |  |  |
| 7 | E | Cataloging and Database Supervisor - LLSAP | \$46,647 | \$58,308 | \$69,970 |
|  | E | Consulting and Continuing Education Specialist | \$23.92 | \$29.90 | \$35.88 |
|  | E | Delivery Services Manager |  |  |  |
|  | E | Digitization Training Coordinator |  |  |  |
|  | E | E-Book Trainer/Coordinator |  |  |  |
|  | E | Resource Sharing Specialist |  |  |  |
|  | E | Support Coordinator - LLSAP |  |  |  |
|  | NE | Executive Assistant |  |  |  |
|  |  |  |  |  |  |
| 6 | E | Communications Specialist | \$41,638 | \$52,048 | \$62,457 |
|  | E | Staff Accountant | \$21.35 | \$26.69 | \$32.03 |
|  |  |  |  |  |  |
| 5 | E | Cataloging and Database Coordinator - LLSAP | \$37,167 | \$46,459 | \$55,751 |
|  | NE | Outreach Associate | \$19.06 | \$23.83 | \$28.59 |
|  |  |  |  |  |  |
| 4 | NE | Accounting Specialist | \$33,176 | \$41,471 | \$49,765 |
|  | NE | Administrative Assistant | \$17.01 | \$21.27 | \$25.52 |
|  | NE | Delivery/Facility Associate |  |  |  |
|  | NE | Human Resources Assistant |  |  |  |
|  | NE | Reader Advisor |  |  |  |
|  | NE | Senior Member Services Specialist - LLSAP |  |  |  |
|  | NE | Senior Support Specialist - IT |  |  |  |
|  | NE | Senior System Specialist - LLSAP |  |  |  |
|  |  |  |  |  |  |
| 3 | NE | Senior Cataloging \& Database Specialist - LLSAP | \$29,614 | \$37,018 | \$44,421 |
|  |  |  | \$15.19 | \$18.98 | \$22.78 |
|  |  |  |  |  |  |
| 2 | NE | Cataloging \& Database Specialist - LLSAP | \$26,434 | \$33,043 | \$39,652 |
|  | NE | Member Services Specialist - LLSAP | \$13.56 | \$16.95 | \$20.33 |
|  |  |  |  |  |  |
| 1 | NE | Clerical Assistant | \$23,596 | \$29,495 | \$35,394 |
|  | NE | Driver | \$12.10 | \$15.13 | \$18.15 |
|  | NE | Sorter |  |  |  |

