WORLD LANGUAGES

Ingram Library Services

The ILS Team

- Sales Representatives
- Collection Development Librarians
- Cataloging Librarians
- Bids and Contracts
- Analysts
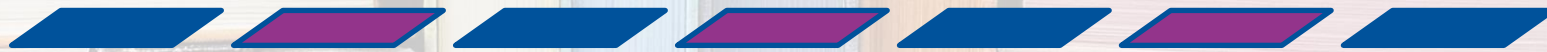- Operations staff

Illinois Sales Representatives

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Inside Sales
Matt Stewart
Sales Specialist
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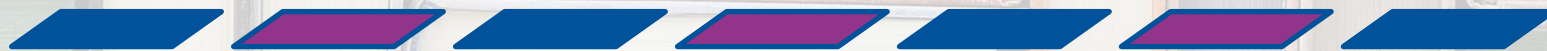INGRAM CONTENT GROUP | Library Services

World Languages

What do libraries want?

What are the obstacles?
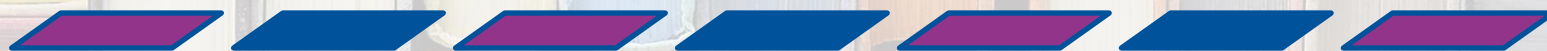
How can Ingram Library Services help?

What libraries want

Libraries need world language titles from the place of origin, not translations of American titles

Libraries need to be sure that the print and binding quality are good

Libraries need to be able to find and select these titles

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What are the obstacles?

- Quality issues and expense of importing titles from overseas
- Some cultural/governmental distrust of copyright protections
- Lack of metadata for country of origin and/or translation
- Sparse or no metadata in English
- Shortage of publishing industry infrastructure for world language content in the US

Publisher Partnerships

Publisher solutions

INGRAM | INGRAM PUBLISHER SERVICES

INGRAM | Publisher Services International

INGRAM | Lightning Source

Reverte Management International
Planeta Publishing
PRH India
Hemeria
Montena
Hachette Livre
Arab Scientific Publishers

GUIA DE SOBREVIVÊNCIA PARA VÍTIMAS DE NARCISISTAS MALIGNOS
KURT MENDONÇA

O HOMEM QUE ERA QUINTA-FEIRA
Um Pesadelo
G. K. CHESTERTON

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Ingram's Title Catalog

- Focus on increasing world language title availability in the US

- Print-to-order fulfillment allows publishers to fill orders quickly without upfront cost of managing stock

- Allows libraries to order world language titles through regular processes, streamlining ordering, receiving, and invoicing

- ILS continues to build publisher relationships
  - Regular meetings
  - Partnerships
  - Conferences and education

Title Discovery: Curated Lists

Curated lists>High Interest Category Lists>Browse the Lists

Adult
- Asian Interest
- Black Interest
- Gen...
- Grea...
- High...
- HITS...
- ...dig...
- Latine Interest
- LGBTQIA+ Interest
- Middle Eastern Interest
- Social Awareness
- Spanish Language Books
- Subject Lists
- Top Library Titles
- Virtual Book Display

Children's
- Asian Interest
- Black Interest
- ...
- Latine Interest
- LGBTQIA+ Interest
- Middle Eastern Interest
- Social Awareness
- Spanish Language Books
- Top Library Titles
- Virtual Book Display

Teen
- Asian Interest
- Black Interest
- ...
- Middle Eastern Interest
- Social Awareness
- Spanish Language Books
- Top Library Titles
- Virtual Book Display

Spanish Language Books
New & Forthcoming Spanish Fiction - 09/04/2024	Spanish Graphic Novels - 09/26/2024	Spanish Nonfiction: Spirituality - 05/22/2024	Top Spanish Fiction - 09/26/2024
New & Forthcoming Spanish Nonfiction - 09/26/2024	Spanish Nonfiction: Biographies - 05/30/2024	Spanish Nonfiction: Wellness & Healthy Eating - 05/30/2024	Top Spanish Nonfiction - 09/27/2024
Spanish Fiction Essentials - 07/09/2024	Spanish Nonfiction: Self-Help - 05/31/2024		

Spanish Language Books
Board Books in Spanish - 09/23/2024	Bilingual Picture Books - 09/23/2024	Bilingual Easy Reader Fiction - 09/23/2024	Spanish & Bilingual Juvenile Nonfiction - 08/13/2024
Bilingual Board Books - 09/23/2024	Spanish & Bilingual Picture Book Nonfiction - 08/13...	Spanish & Bilingual Easy Reader Nonfiction - 09/23/2024	Spanish Juvenile Graphic Novels - 09/26/2024
Picture Books in Spanish - 09/23/2024	Easy Reader Fiction in Spanish - 09/23/2024	Spanish & Bilingual Juvenile Fiction - 07/31/2024	

Spanish Language Books
Spanish & Bilingual Teen Fiction - 07/31/2024	Spanish & Bilingual Teen Nonfiction - 08/13/2024	Spanish Teen Graphic Novels - 09/26/2024

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Title Discovery: Virtual Catalogs

Catalogs and marketing

My Spanish Bookshelf

– Spring (April)

– Fall (October)

Announcements & ecommunications
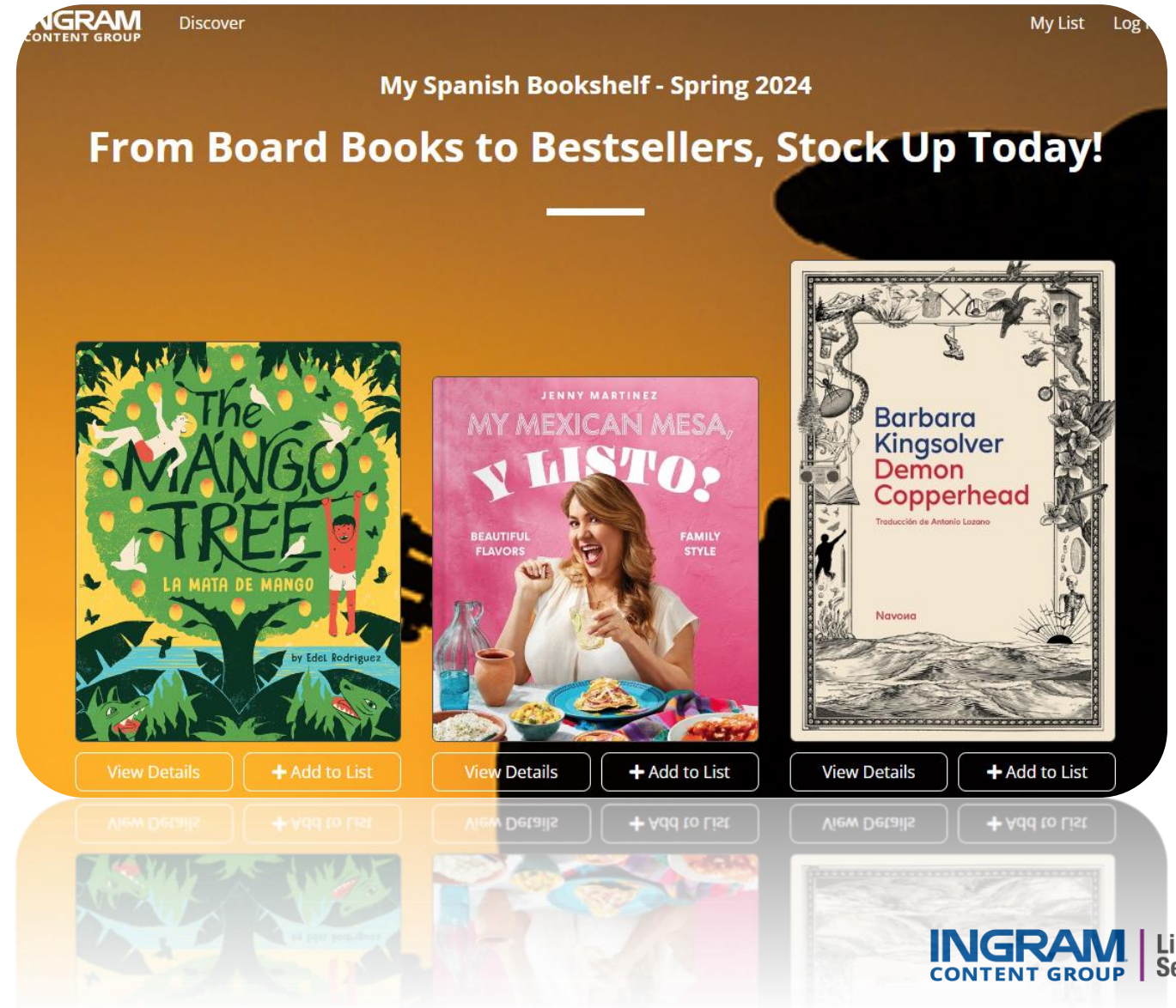
Title Discovery: Power Search

Power Searching

Title Discovery: Filtering Search Results

Filtering

Title Discovery: iSelect

Orders>Standing Order Programs>iSelect Standing Order Program
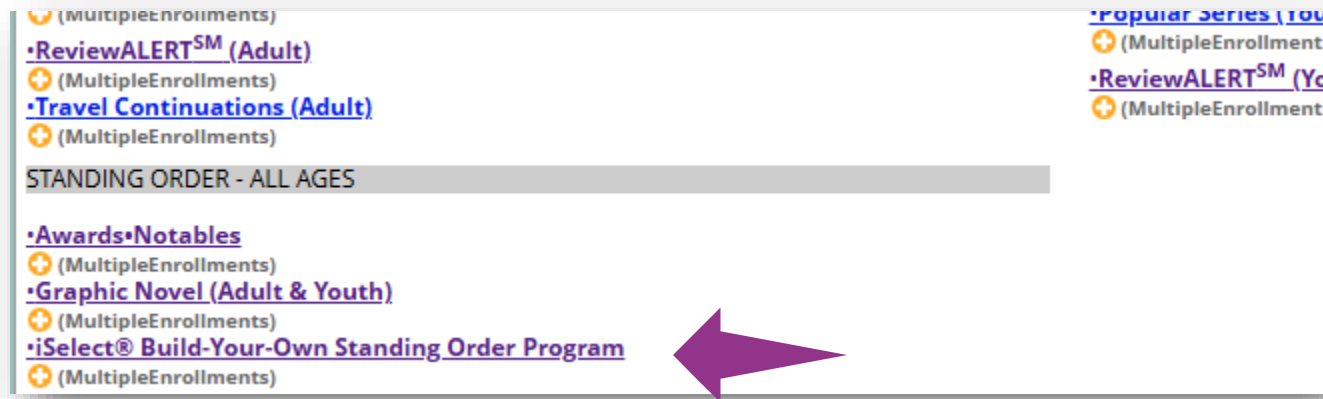
- Runs on BISAC

- Can filter generally by language

- Can filter by publisher if desired

- Select all five tiers for world language titles

- If a title comes in that matches your requirements, you will get a list and email Sunday morning.

Title Discovery: iSelect

Title Discovery: iSelect

Title Discovery: iSelect

gories within that primary category. You may also choose NOT to click a primary category and only choose secondary or tertiary categories in which case ONLY those selected sub-gories will be included in your enrollment for that particular primary category. The number of selected sub-categories is displayed next to each primary category below. You will enter red quantity / tier level / binding selections in the next step.

☑ Select All

ect mary	Category Name						# Sub-Categorie Selected
☑	Antiques & Coll						0
☑	Architecture						0
☑	Art						0
☑	Bibles						0
☑	Biography & Au						0
☑	Body, Mind & Spirit	0		☑	Nature		0
☑	Business & Economics	0		☑	Performing Arts		0

Global Enrollment Option ☒

You can create an All Categories Default for this iSelect profile and enroll in all your selected BISAC categories as a group - choosing the same binding preferences, Tier Levels, and quantities for all your selections - and then make individual category decisions for those categories that require special attention. Would you like to create a global enrollment?

Create Global Enrollment? ☐ Yes ◄- - -
☐ No

Click Continue to complete your enrollment.

Default Binding/Tier Level Quantities for all selected Categories on this iSelect Profile

	Binding	Tier Level				
		Top Tier	2nd Tier	3rd Tier	4th Tier	5th Tier
	Hardcover	1	1	1	1	1
	Quality Paperback	1	1	1	1	1
	Mass Market	1	1	1	1	1
	Abridged CD					
	Unabridged CD					
	Pre-Recorded Audio Player					

◄ Back   ► Continue

Continue>Continue>Enroll

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New Spanish Language Programs

NEW

- Two Spanish-language standing order programs in development

- Lists available beginning fall 2025

- Available as traditional autoship standing order or no-commitment notification lists

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New Spanish Language Programs

- Spanish Select
  - Librarian-curated lists of titles for Adults, Children, and Teens.
  - Offerings will be added summer 2025.
  - Libraries can now enroll to receive lists when the program launches in October.

- Spanish Publishers
  - Allows libraries to select from a list of global publishers to see their new content for the US market.
  - Offerings will be added summer 2025.
  - Libraries will receive lists when the program launches in September.

QUESTIONS?

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